



Sunshine Coast
CREDIT UNION

Together, we enrich lives.

NEWS RELEASE

Sunshine Coast Credit Union introduces VirtualWealth® robo-advice to Enhance Members' Financial Health

Now investors have a new way to save for their financial goals.

Sunshine Coast, BC April 10, 2017— Until recently, investors could work with an advisor or they could self-manage their own investments. Now there's another option: robo-advice (or digital advice). In partnership with Qtrade Financial Group, Sunshine Coast Credit Union is offering VirtualWealth to its members.

VirtualWealth is a simple, easy-to-use online investing service that matches investors with a tailored portfolio based on their goals, timeline and tolerance for risk. Each portfolio holds a professionally managed, well-diversified mix of low-cost exchange-traded funds, which is automatically rebalanced to the investor's target asset allocation.

"We're proud to offer this service to our members, because it provides them with more flexible investment options and convenience to enhance their financial well-being" said Shelley McDade, Sunshine Coast Credit Union CEO. "We want our members to feel more secure and in control of their financial destiny. With innovative products such as VirtualWealth, I believe we have the tools and expertise to make that happen."

"We're excited about introducing a high-quality digital advice service that extends our partners' suite of competitive wealth management solutions and enhances their ability to meet the advice preferences of all their members," said Catherine Wood, Senior VP and Head of Online Brokerage and Digital Advice with Qtrade Financial Group. "VirtualWealth delivers the ease-of-use and personalized approach that investors now expect from digital services."

Getting started with VirtualWealth is quick and easy. Investors answer a set of risk- and goal-based questions, and the service suggests a portfolio designed to deliver the right balance between growth potential and capital protection. The entirely digital (paperless) onboarding and funding process takes just a few minutes to complete.

About Sunshine Coast Credit Union

With over \$550 million in assets, Sunshine Coast Credit Union is a full-service cooperative financial institution serving over 16,000 members through three locations and mobile service. Employing more than 80 people, SCCU was a recent recipient of CoachingWise, an International Coach Federation designation. Neighbours helping neighbours is how we began 75 years ago, a vision that remains true today. Together, we enrich lives & community on the Sunshine Coast. Learn more at www.sunshineccu.com/OurStory.

About Qtrade Financial Group and VirtualWealth

VirtualWealth capitalizes on the award-winning financial technology capabilities of Qtrade Financial Group. A national, integrated financial services company, Qtrade Financial Group provides self-managed brokerage services to individual investors through Qtrade Investor, one of Canada's top-ranked online brokers. Qtrade Financial Group also provides full-service brokerage, wealth and investment management platforms and services, custodial services, introducing broker services, insurance solutions, and now, robo-advice, to meet the diverse needs of over 150 financial institutions, as well as their members and clients, across Canada. More information is available at www.qtrade.ca. VirtualWealth is a trade name of Qtrade Securities Inc., Member of the Canadian Investor Protection Fund.

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